

# Technology Investment Banking

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**Ascento Capital** is a New York boutique investment bank that provides advisory services for M&A, capital raises, and valuations to technology companies in the U.S. and internationally.



# TRANSACTIONS



StreamWeaver®  
a BMC company

Sold to



bmc  
Backed by



KKR

November 16, 2021

## StreamWeaver, a Leading AIOps Company, Sold to BMC Backed by KKR

StreamWeaver is a software company that helps enterprises achieve their end-to-end observability, AI operations (AIOps), and cloud migration with extensive industry-leading data integration capabilities. StreamWeaver enhances BMC's AIOps capabilities with a broad set of out-of-the-box data integrations built on a complementary, modern microservices-based architecture for DevOps and ServiceOps. BMC is backed by the private equity firm KKR.



proant

Sold to



ABRACON

Backed by



Riverside

July 15, 2021

## Proant, a Swedish IoT company, Sold to Abracon Backed by The Riverside Company

Proant is a leading IoT antenna company in Sweden. After a global search with a wide outreach to over 100 targets, we had serious interest from companies in the US, Europe, and Asia and selected Abracon in the US for the best strategic fit. Proant's primary sector is utilities, which use Proant's antennas for enabling consumers to check their electricity consumption more regularly which lowers energy usage and helps the environment. Abracon is backed by the private equity firm The Riverside Company.



NIC

Acquires



VISION  
LTC

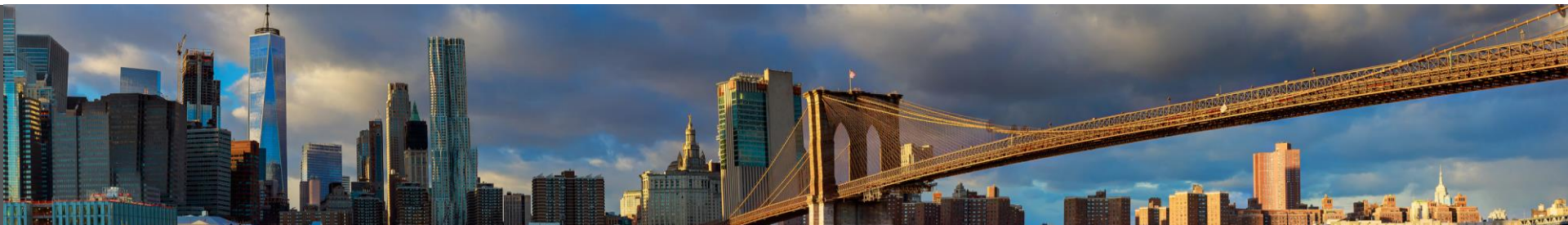
March 31, 2021

## NIC, a data and analytics company for senior housing, acquired VisionLTC

Ascento Capital represented The National Investment Center for Seniors Housing & Care (NIC) in its acquisition of senior living industry market analytics platform VisionLTC. NIC and VisionLTC formed a new company NIC MAP Vision that includes the NIC MAP® Data Service and provides significantly deeper and broader data for industry stakeholders. More data for the senior housing sector attracts more capital to the sector which enables better care for senior citizens.



# RECOMMENDATIONS



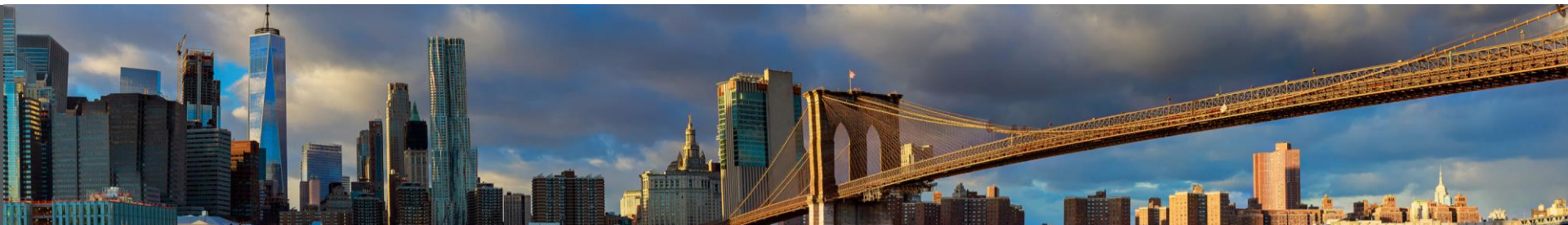
Ben ran the process for us that resulted in the acquisition of StreamWeaver by BMC. Ben's extensive rolodex helped open a lot of doors - but more importantly his ability to finesse through some of the harder things that come up in every transaction was incredible. We got the right valuation for our sale, in no small part because of Ben's guidance and savvy. I have quite a few transactions under my belt, and I am sure that I'll bring Ben and his team in on my next one.

**Al Wasserberger, Chairman of StreamWeaver**

**Ascento Capital** represented my company Proant, a leading IoT antenna company in Sweden, on a sell side M&A transaction. Ben Boissevain led the deal and did a terrific job. He conducted a global search with a wide outreach to over 100 targets. We had serious interest from companies in the US, Europe, and Asia. Due to the vigorous auction process, the valuation of Proant exceeded my expectations. We selected Abracon in the US as the buyer since it was the best strategic fit. Ben was very professional, action oriented and provided excellent advice. I highly recommend Ben to others for M&A advisory services.

**Tomas Rutfors, Founder Proant AB and Proant Asia Ltd.**

# RECOMMENDATIONS



I worked with Ben on a second transaction together, NIC's acquisition of senior living industry market analytics platform VisionLTC. Ben Boissevain was instrumental in the success of NIC's acquisition of VisionLTC. Mr. Boissevain's senior level connections in the tech sector, decades of experience in M&A, and his background in corporate law, all contributed to a highly successful transaction.

**Brian Jurutka, President and CEO**  
**The National Investment Center for Seniors Housing & Care**  
**Annapolis, Maryland**

Ben Boissevain, Managing Partner at Ascento Capital, did an awesome job working with us on selling our company June.ai. We had interest from a bunch of successful companies and decided that Nylas was the best strategic fit. Ben was dedicated, responsive and professional throughout the successful sales process. I would highly recommend Ben to anyone considering an exit for their company.

**Allie Sutton, Co-Founder / CEO**  
**June.ai**  
**New York, New York**



## UNIQUE APPROACH

### Global Target Outreach:

Extensive international experience and senior contacts globally > reach out to international targets on every sell side mandate

### Research-Intensive, Transparent Process:

In-depth research on potential Targets; Targets listed on Google Sheet for transparent process

### Experienced Managing Partner:

Ben Boissevain, experienced investment banker, leads transaction process day-to-day

